



## PRESENTING OUR HIGHEST HIT RATIOS

ICW Group's **All Star Class Codes** mean higher hit ratios for your submissions and a top tier insurance company for your clients. With minimum premiums starting as low as \$5,000, ICW Group's **All Star Class Codes** offer you a great opportunity to grow your business. We're quoting more, so let's start writing more!

★★★★★ TOP PERFORMERS	
5190	Electrical Wiring – Low Wage
8232	Lumberyards; Building Material Dealers; Fuel and Material Dealers
0045	Orchards – Nut Crops
7198	Parcel Delivery Companies
5187	Plumbing/Refrigeration Equip/Heating and A/C Equipment – High Wage
5107	Door, Door Frame/Pre-Glazed Window Installation
5140	Electrical Wiring – High Wage
0050	Farm Machinery Operation
9519	Household Appliances; Water Soften/Condition/Filtration System
5506	Street or Road Construction – Paving
5447	Wallboard Application – High Wage
5446	Wallboard Application – Low Wage

★★★★★ HEAVY HITTERS	
5186	Automatic Sprinkler Installation – High Wage
8868	Colleges or Schools – Private – Professionals
8350	Gasoline or Oil Dealers – Wholesale
8106	Iron or Steel Merchants
3507	Machinery or Equipment Mfg
7605	Security or Fire Alarm Installation Or Repair
0172	Truck Farms

★★★ RISING STARS	
5185	Automatic Sprinkler Installation – Low Wage
5146	Cabinet or Fixtures; Sign Installation or Repair
5108	Door Installation – Overhead Doors
0096	Nut Hulling, Shelling or Processing
9501	Painting – Shop Only; Painting – Auto/Truck Bodies
2757	Pallet Mfg, Repair or Reconditioning; Pallet Dealers
5183	Plumbing/Refrigeration Equip/Heating and A/C Equipment – Low Wage

### YOUR COMPETITIVE ADVANTAGES

Provide your clients access to:

- Proactive claims management
- Comprehensive safety consultation and training
- Free HR advice, 24/7
- Pay-as-you-go online payroll reporting
- Anti-fraud expertise

### HELPFUL SUBMISSION GUIDELINES

- No current lapse in coverage
- For contractors – Minimum 3 most recent years with work comp coverage
- For artisan contractors – Prefer no work over 2 stories/ 30 ft.

For more information, visit [icwgroup.com/All-Stars](http://icwgroup.com/All-Stars)