

Custom Target Classes

Small Commercial Accounts \$25,000 – \$250,000



Grow your book with these proven successful classes!¹

We have extensive experience in writing and servicing these classes, delivering expert underwriting, quick turn-around time, and services that set us apart. Let's grow profitably together!



Manufacturing

- Fabricated Metals Manufacturers
- Industrial Equipment Manufacturers
- Food Products Manufacturers
- Plastic/Rubber Goods Manufacturers



Wholesale

- Durable Goods Wholesalers
- Nondurable Goods Wholesalers



Construction

- Electrical Contractors
- Excavation/Grading Contractors
- Concrete Contractors
- Flooring Contractors



Real Estate (Newer or updated construction/protected)

- Non-residential Real Estate – Lessor's Risk Only
- Apartments/Residential Condominium Associations

➤ **Tip:** Click on class names above to see Underwriting Highlights including appetite, preferred risk characteristics, and key coverages.



Contact your Custom underwriter to start writing these accounts today!



Additional industries

(Contact your underwriter for risk selection criteria)

- Business Services
- Construction: heavy
- Hotels: mid to upscale
- Manufacturing: other
- Religious Organizations
- General Retail
- Special Trade Contractors



Resources

- Marketing materials: [Helping You Succeed](#)
- Safety resources: [Liberty Mutual SafetyNet™](#)
- Complete list of classes: [Small Business Detailed Appetite Guide](#)

¹Appetite preference may vary by state.